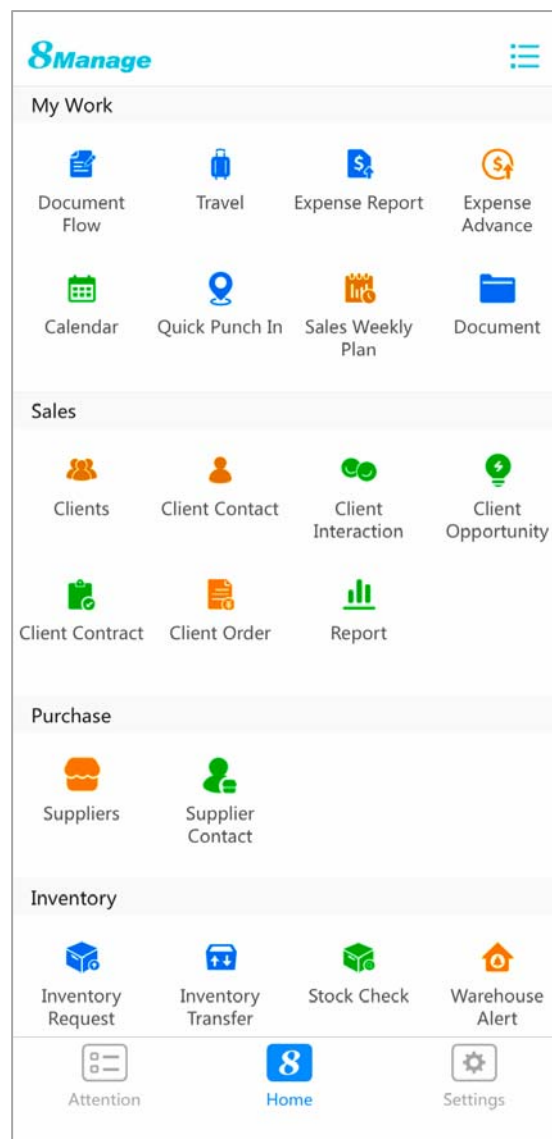# 8Manage Mobile CRM

Sales management easier and more efficient
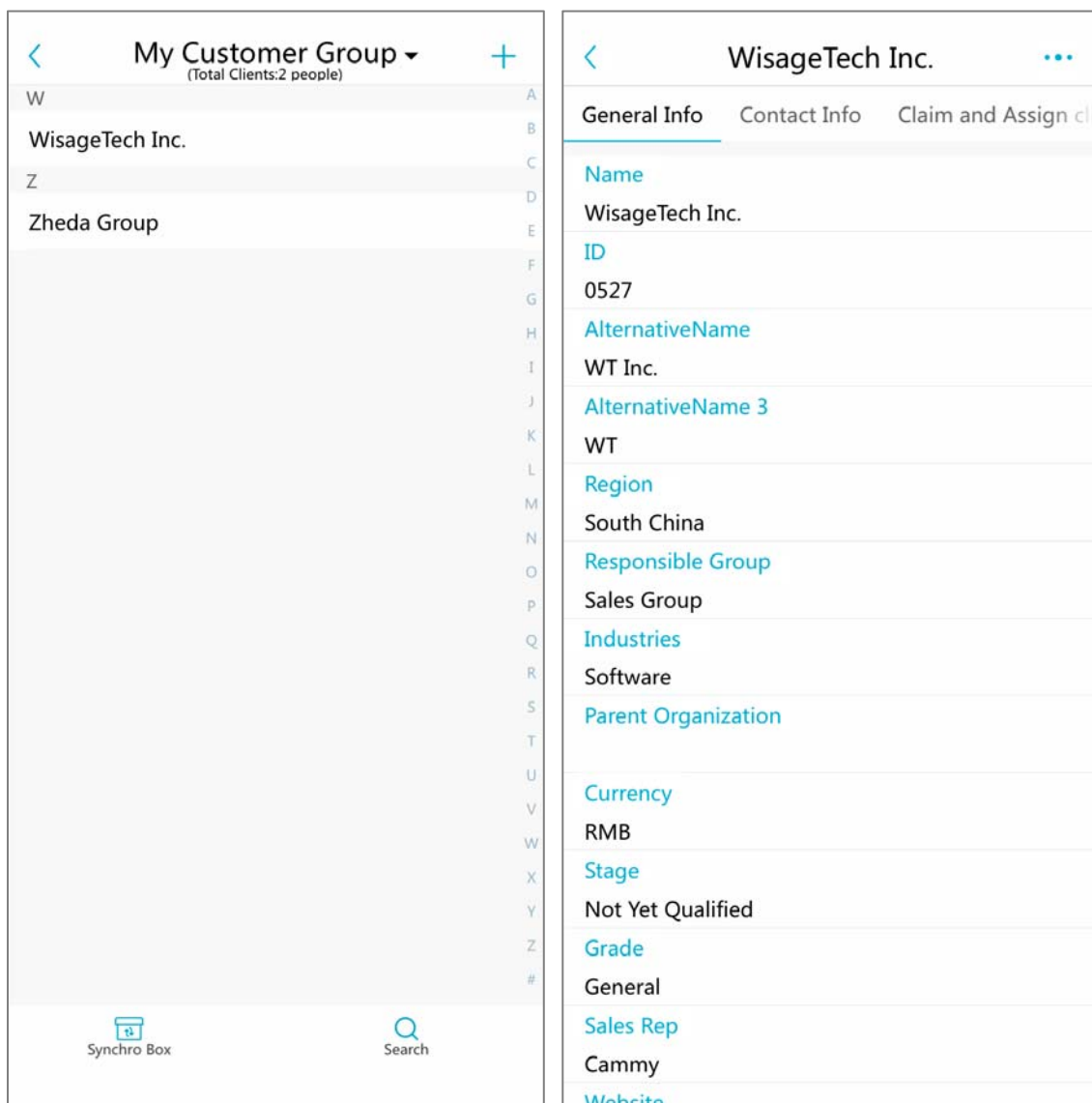
8Manage Mobile CRM

Sales management easier and more efficient

The era of mobile Internet has changed the communication and collaboration between people, and the transmission and storage of information. 8Manage Mobile CRM conforms to the development trend, helping enterprises cope with sales management issues, better improve sales performance and reduce sales management costs.
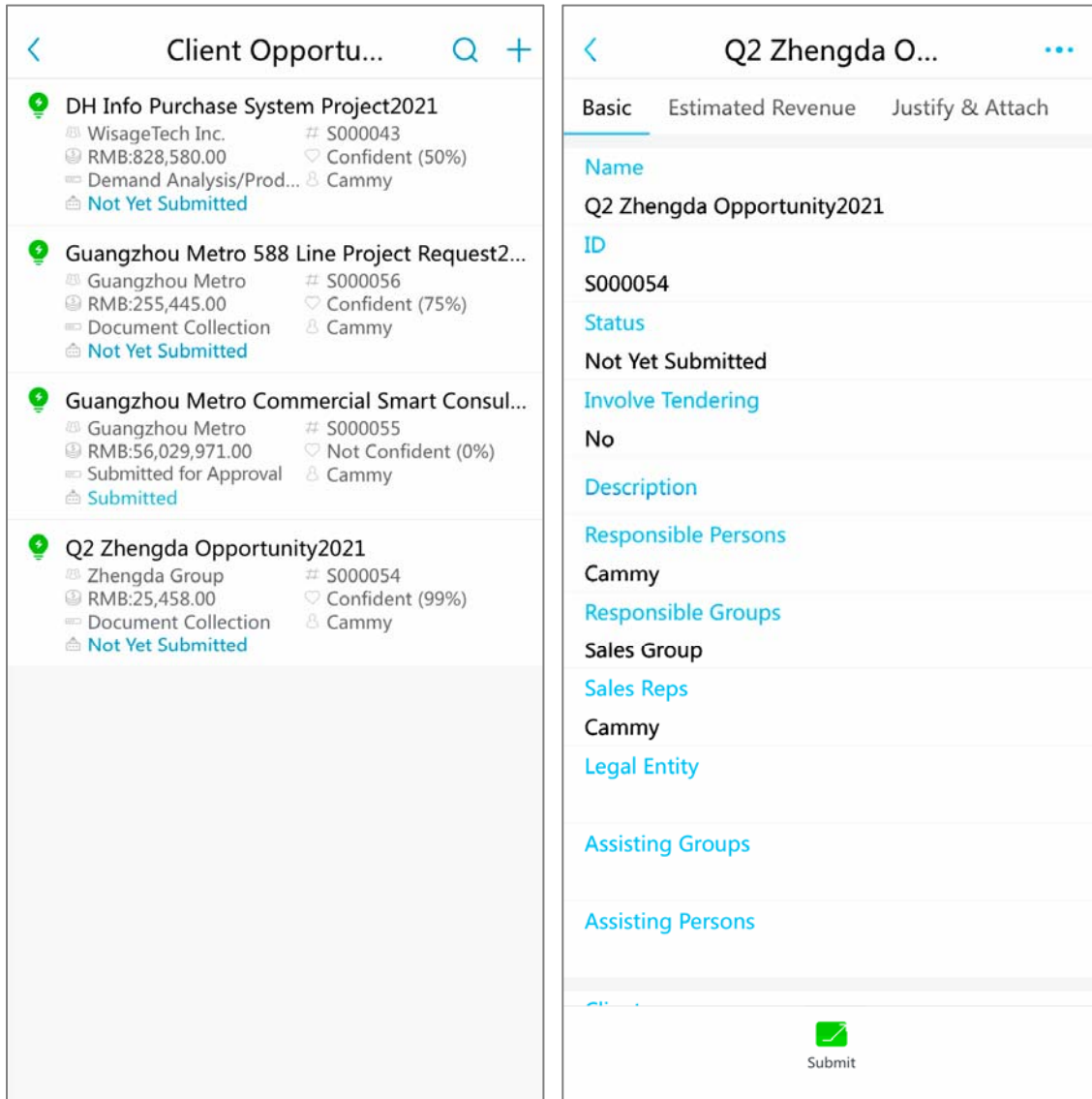

8Manage Mobile CRM supports iOS and Android operating systems as well as viewing and modifying permission settings for each user to ensure information security. Its data is synchronized to that of 8Manage from PC in real time, so there is no need to worry about synchronization problems. It also features menu customization and highlighted alerts.
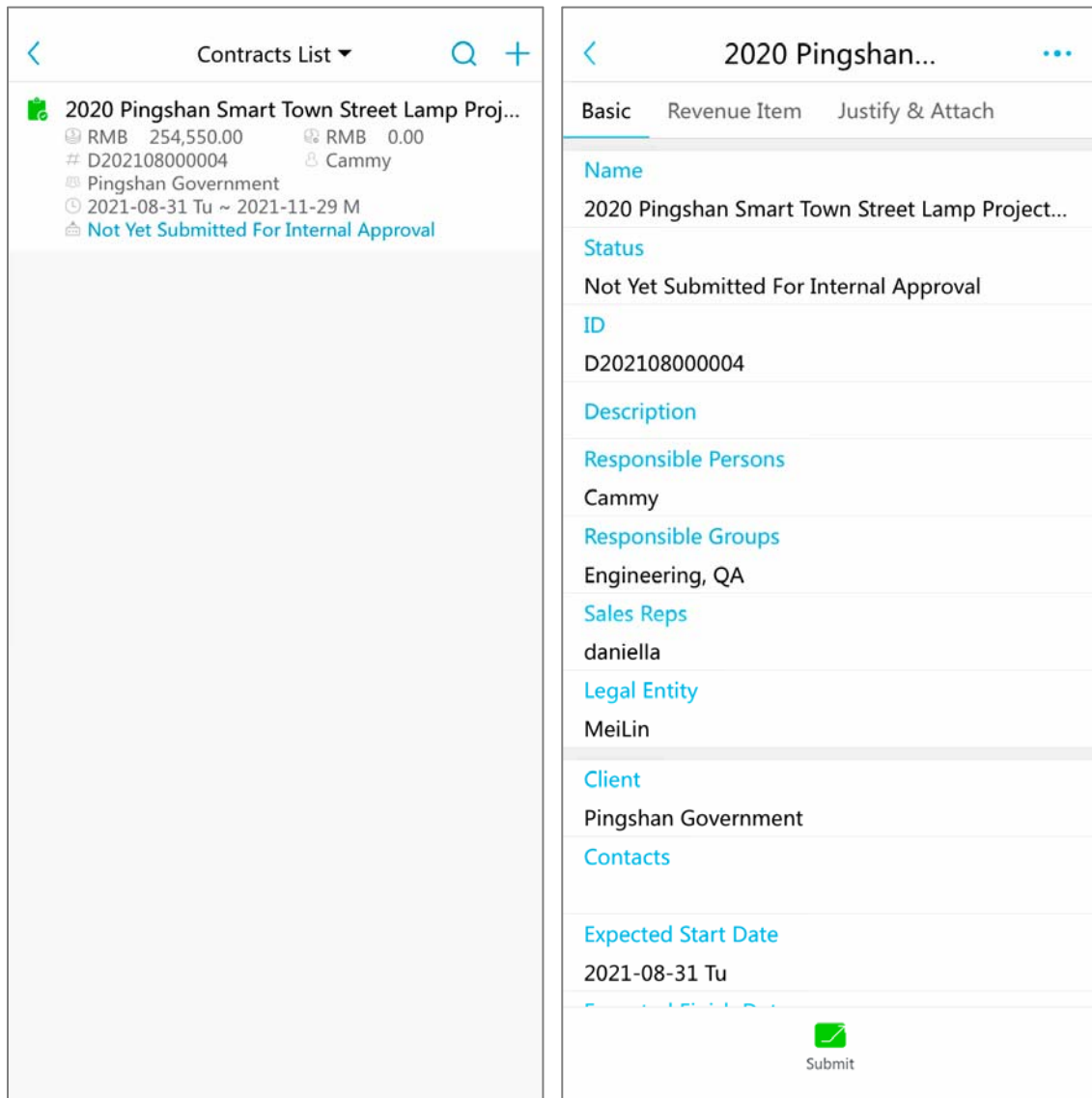
Client Management

8Manage Mobile CRM enables users to access the general and contact information of clients without the restriction of time and place. Besides checking clients' information to better explore their needs and potential value, sales staff can also claim and assign clients by using their phones.

Opportunity Management

Client Opportu...

- DH Info Purchase System Project2021
  - WisageTech Inc.
  - # S000043
  - RMB:828,580.00
  - ♡ Confident (50%)
  - Demand Analysis/Prod...
  - Cammy
  - Not Yet Submitted

- Guangzhou Metro 588 Line Project Request2...
  - Guangzhou Metro
  - # S000056
  - RMB:255,445.00
  - ♡ Confident (75%)
  - Document Collection
  - Cammy
  - Not Yet Submitted

- Guangzhou Metro Commercial Smart Consul...
  - Guangzhou Metro
  - # S000055
  - RMB:56,029,971.00
  - ♡ Not Confident (0%)
  - Submitted for Approval
  - Cammy
  - Submitted

- Q2 Zhengda Opportunity2021
  - Zhengda Group
  - # S000054
  - RMB:25,458.00
  - ♡ Confident (99%)
  - Document Collection
  - Cammy
  - Not Yet Submitted

Q2 Zhengda O...

Basic | Estimated Revenue | Justify & Attach

Name
Q2 Zhengda Opportunity2021

ID
S000054

Status
Not Yet Submitted

Involve Tendering
No

Description

Responsible Persons
Cammy

Responsible Groups
Sales Group

Sales Reps
Cammy

Legal Entity

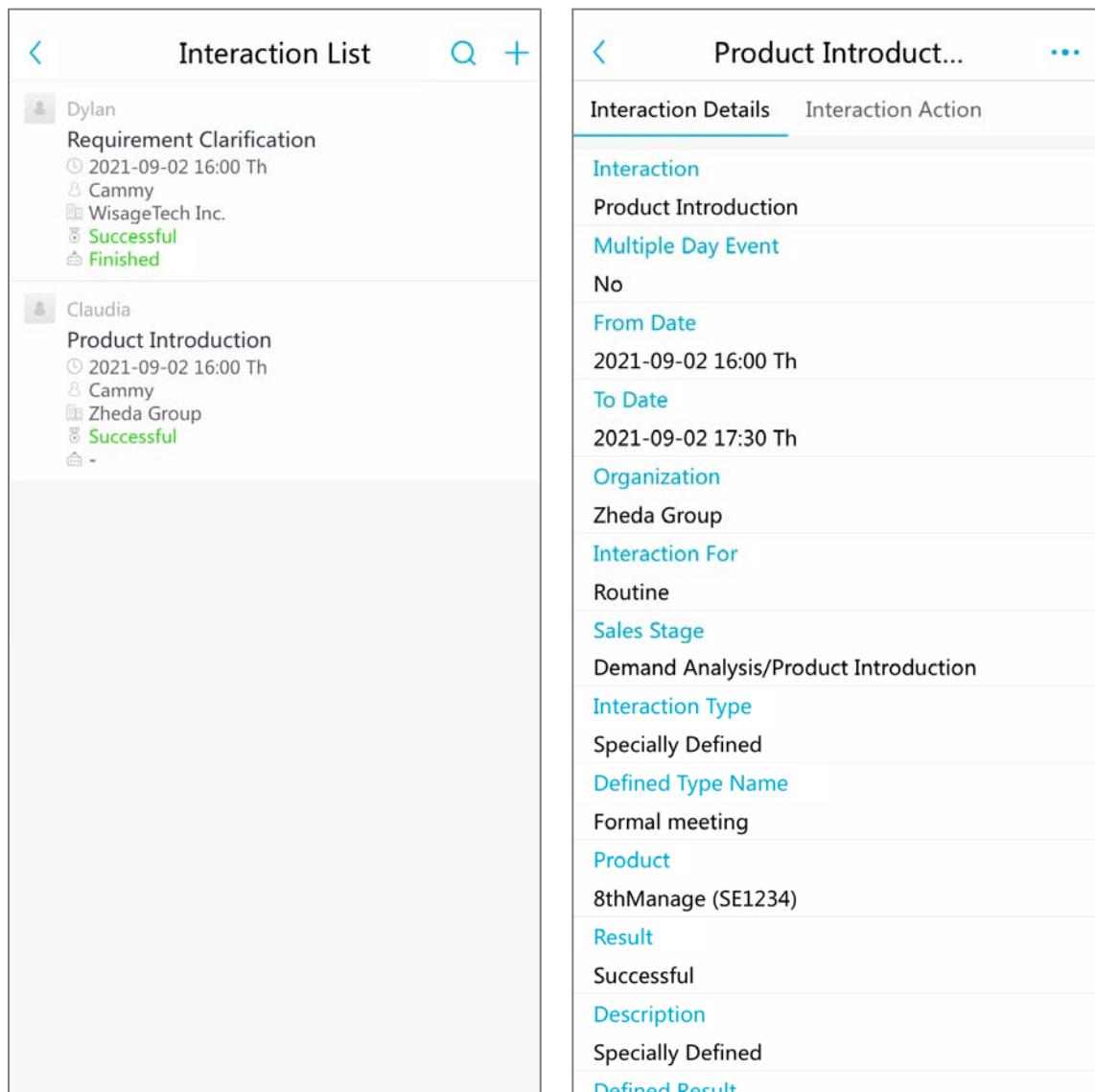Assisting Groups

Assisting Persons

Submit

8Manage Mobile CRM helps timely capture, follow and manage client opportunities to turn potential clients into real clients. Users can check details of client opportunities they are responsible for or have permission to view, handle related tasks and track progress at any moment from anywhere.
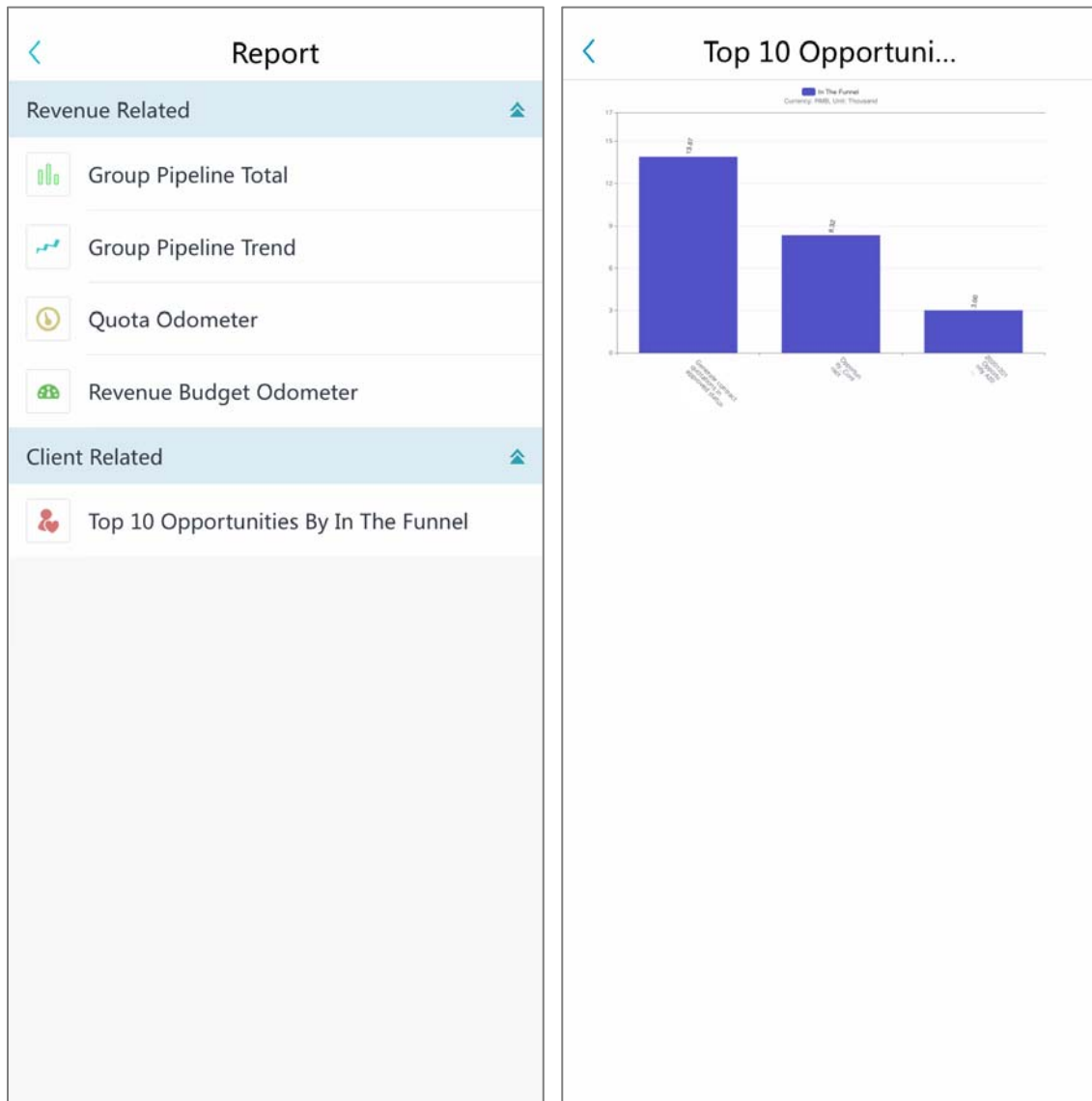
Order and Contract Management

Users are able to manage orders and contracts through 8Manage Mobile CRM. Whether on a business trip or on the way, sales personnel can quickly obtain the latest information and progress of orders and contracts, and timely give feedback to clients to increase client satisfaction and retention.

Interaction Management

8Manage Mobile CRM allows users to record client interaction anytime and anywhere. From the mobile phone screen, they can check all the interactions they have permission to view, making the information transmission more convenient and efficient.

Real-time Enterprise Reports

Through 8Manage Mobile CRM, users can view enterprise reports such as "Top 10 Clients By Revenue Chart" and "Top 10 Organization By Outstanding Invoice Chart" on a tiny screen to learn the organization's operational condition and make better decisions.

8Manage can provide best combination of standard products & redevelopment services for enterprise management and over 500 corporations in Asia are using our following modules on-premises or SaaS:

8Manage PPM : Project and Portfolio Management

8Manage Timesheet : Resource Time and Cost Management

8Manage SRM : Supplier Management, e-Procurement and e-Tender

8Manage ERP : Enterprise Full Automation

8Manage CRM : Corporate Client CRM and Consumer CRM

8Manage ITSM : Service Management

8Manage HCM : Human Capital Management

8Manage OA : Office Automation

8Manage EDMS : Electronic Document Management System

8Manage Kanban : Visual Agile and Lean