



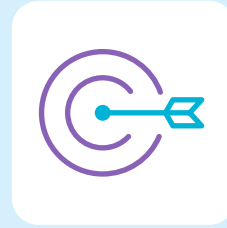
8Manage CRM Advantage

Find customers more easily, market smarter, close deals faster,
improve sales performance, and greatly grow business



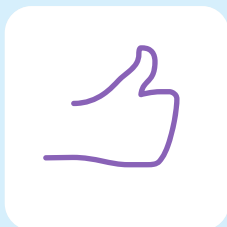
360-degree customer view

Real-time client information repository which has a powerful pre-built structure for capturing, storing different types of information, and can filter and display the information in real-time according to user preference.



Personalized marketing

Build a single, comprehensive view of each customer to know them, engage them, and market smarter with 1-on-1, mobile social, and AI-powered marketing tools.



Win more opportunities

Real-time dashboard keep you inform whom you're competing against, what stage your deal is in, and what steps you need to make next to win. Track prioritization to help sales



Optimize quote-to-cash sales process

With built-in quoting capabilities, you can quickly create up-to-the-minute quotes, and provides a holistic view of your business with links that you can drill down to any level of detail for sales opportunity, and Sales performance reports.



Intelligent product management

Provides the comprehensive view of product master, product component, cross-sell and up-sell and Pick-Pack-Ship, and it links to all client orders, returns and satisfactions/complaints. associated with prod-



Order execution and delivery

- Automatically create order from opportunity
- Flexible and multi-stage order approval flow
- Track order execution and delivery in real-time
- Conduct customer satisfaction



Invoice and payment

Help you set up revenue and quantity schedules to mirror payment and delivery terms, and track the progress of each invoice and payment, offer a real-time picture of revenue at a glance.



Business intelligence for better decision-making

Provides Point-and-Click Report Generator to generate real-time analysis reports to support your decision making and steer your business in the right direction.

8Manage can provide best combination of standard products & redevelopment services for enterprise management and over 500 corporations in Asia are using our following modules on-premises or SaaS:

8Manage PPM : Project and Portfolio Management

8Manage Timesheet : Resource Time and Cost Management

8Manage SRM : Supplier Management, e-Procurement and e-Tender

8Manage ERP : Enterprise Full Automation

8Manage CRM : Corporate Client CRM and Consumer CRM

8Manage ITSM : Service Management

8Manage HCM : Human Capital Management

8Manage OA : Office Automation

8Manage EDMS : Electronic Document Management System

8Manage Kanban : Visual Agile and Lean